

# How to connect accessibility and profit

POLIS Workshop

Warsaw

15 September 2005

# Question 1

- **Can universal access really mean higher profits?**
- What experience exists in Europe or elsewhere
- Is there a 'business case' for universal access

# Question 2

- **What can service providers do?**
- Does current legislation, regulation and good practice encourage service providers to produce accessible buildings
- What is good and bad here in Poland for the service provider and the users

# Question 3

- **How can government support universal access?**
- Legislation, regulation and good practice
- Funding
- EU, national, regional, local government

# Question 4

- **What are the three main messages we want to send to government at all levels?**